



# **Raise Capital and Go Public with a SPAC Merger**

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The webinar will begin momentarily

The information contained herein is not investment advice and is being provided for informational purposes only. ClearThink Capital LLC assumes no responsibility for your utilization of any strategies described herein.



# About ClearThink Capital

Our services fall into six verticals.

01

SPAC Advisory

02

Growth Capital Advisory

03

Commercial Credit

04

M&A Advisory and Finance

05

Business Development

06

Venture Consulting

We work with companies of all sizes across virtually all industries.



# Our SPAC Expertise

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- CEO Bob Brown worked on one of the first SPACs in 1991/1992
- Structured 13 SPAC IPOs
- Worked on countless SPAC mergers
- Work with companies ClearThink to guide them through the SPAC merger process
- Team of experienced advisors in the SPAC space



# What is a SPAC?

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A SPAC, or Special Purpose Acquisition Company, is a public pool of capital that seeks to acquire a company through a business combination, or merger in a certain segment or with certain characteristics.

# What is a SPAC?

SPAC Characteristics and IPO Structure	
<b>Offering Size</b>	\$50M - \$1B+
<b>Use of Proceeds</b>	Placed into a Trust, Invested in Treasuries
<b>Purpose</b>	Formed to Acquire a Company and Bring it Public
<b>Business Combination Timeline</b>	12-24 Months
<b>IPO Price</b>	\$10/Unit
<b>Initial Trust Balance</b>	\$10 to \$10.30/Unit
<b>Unit Structure</b>	1 Common Share and up to 1 Warrant; Possible Right
<b>Warrant Exercise Price</b>	Typically \$11.50



# What is a SPAC?

## SPONSORS



1

Team decides to form/sponsor a SPAC. The team serves as or puts in place the management team of the SPAC

2



SPAC

The sponsor team provides the working capital, an amount equal to 3-7% of the total IPO amount (risk capital)

3



The proceeds of the IPO are held in trust and invested in treasuries

4



Once the SPAC goes public, it has 12-24 months to find a target company to acquire and bring public

5

Redeem  
Investment

OR

Shares in  
New  
Company

If the SPAC finds a target company to acquire, each IPO investor can vote to get their \$10 back plus interest, or get shares in the new company

6

SPAC



If the SPAC does not find a target company to acquire, the IPO investors get their \$10 back plus interest



# SPAC Merger

To be qualified for a SPAC merger, companies must meet the following requirements:



3X+

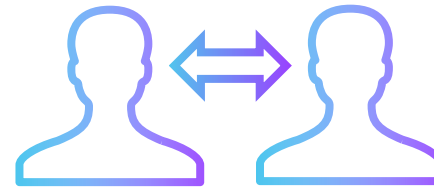
Justifiable valuation at 3x+ the amount of cash in the SPAC



Audited by PCAOB audit firm



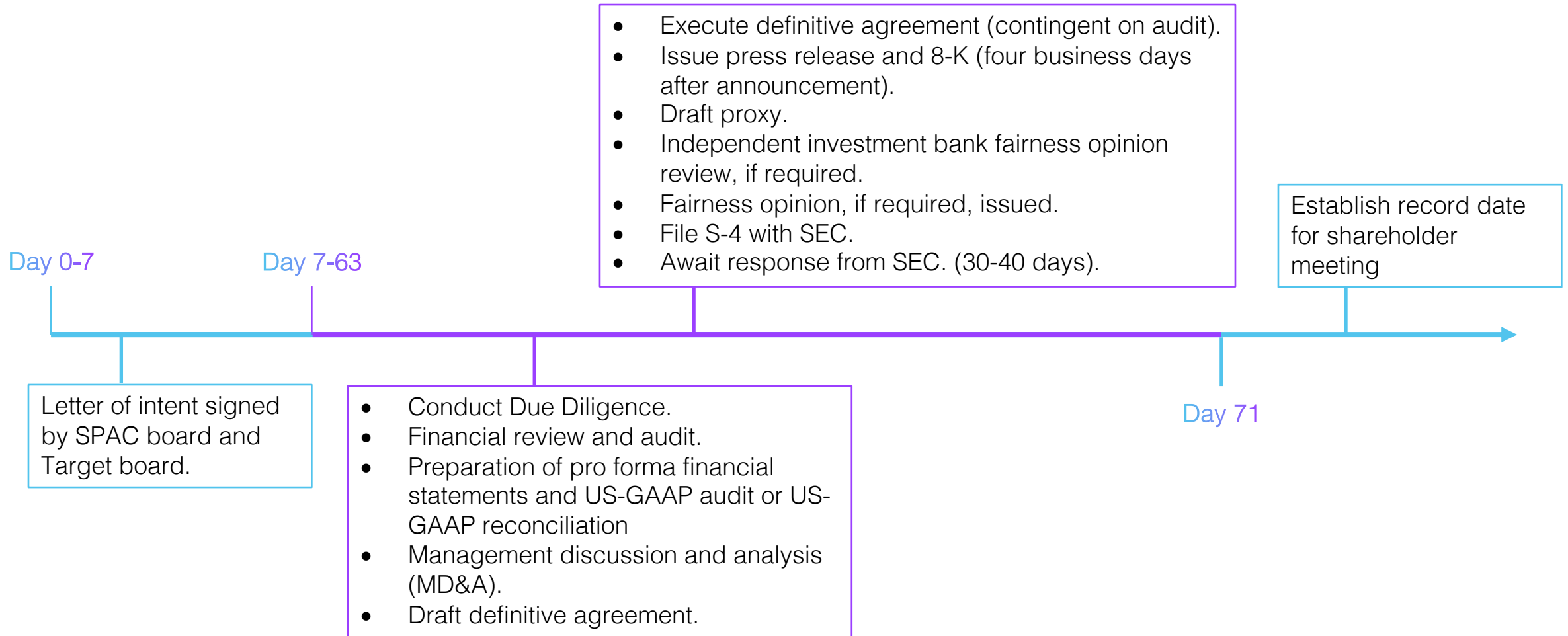
Team members with public company experience



Stock-for-stock transaction with clear use of funds

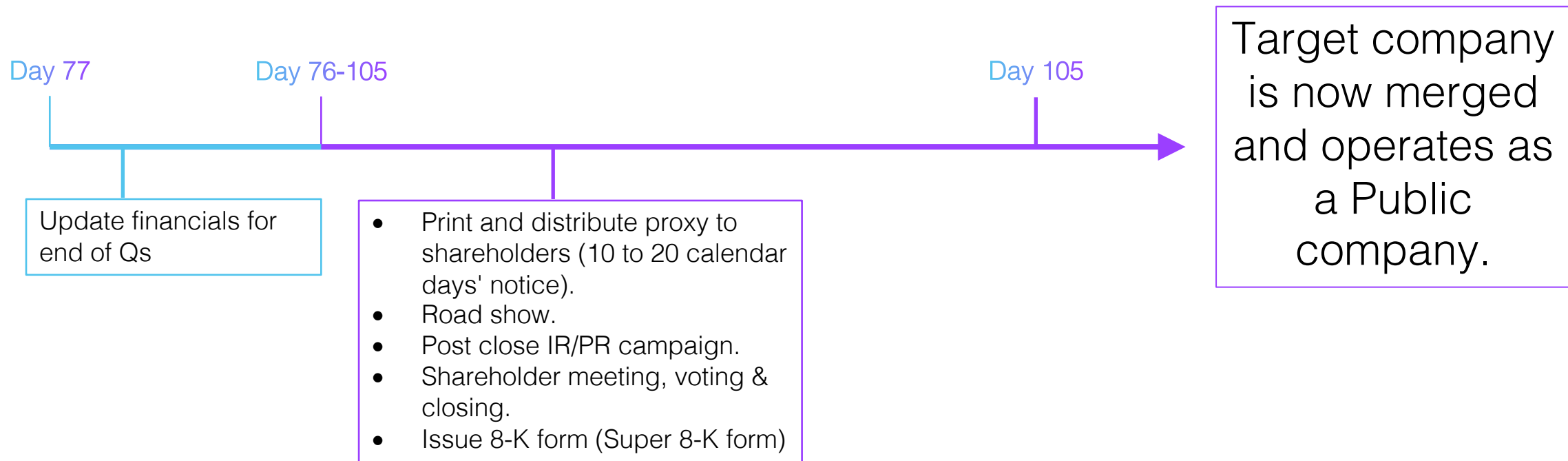


# SPAC Merger Process



# SPAC Merger Process

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# Advantages over IPOs

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Lower capital at risk through transaction



Less timely



Valuation is negotiated through SPAC merger process



SPAC team members tend to be industry experts. May stay on post-merger

# Advantages over Private Equity and Venture Capital

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No control over  
day-to-day  
operations



Less structured  
financing



Liquidity for  
shareholders



Ability to easily  
raise additional  
capital when  
public

# Structuring a Successful SPAC Merger in 2022

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- Reasonable valuation
- Limit redemptions
- Analyst coverage
- PIPE, if needed
- Institutional investor approval



# Current SPAC Market Update

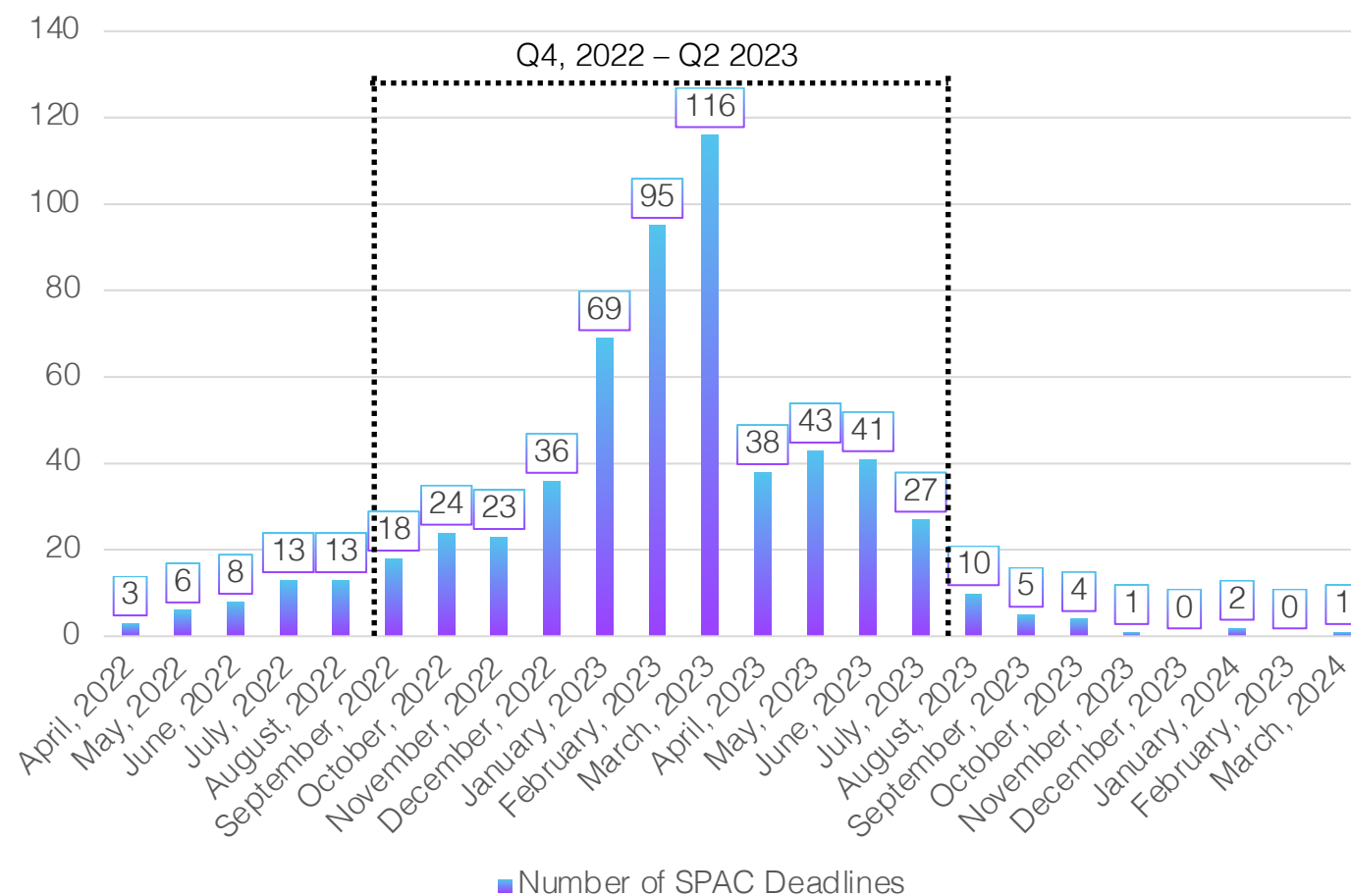
# 606

SPACs seeking targets

# \$264M

Average size of SPAC seeking targets

## Number of SPAC Deadlines



# Questions?

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If you would like to learn more about merging with a SPAC, contact [info@clearthink.capital](mailto:info@clearthink.capital)